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**For immediate release:**

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### **Virtual IT now a Microsoft Online Services Advisor and Pilot Partner**

Virtual IT, Inc. has qualified to become a Microsoft Online Services Advisor. This designation allows the firm to guide clients through the Microsoft Business Productivity Suite of Services (BPOS) Proof of Concept (PoC). This PoC helps demonstrate if Microsoft's Software + Services solution is the best fit for the clients' business needs. The advisor designation also allows Virtual IT to place Microsoft Online Services orders on behalf of clients, initiate trials, specify the recommended services and quantities, and pre-configure orders for clients to easily complete. The advisor would then support clients through the planning and migration to Cloud Computing services and/or the deployment of Microsoft SharePoint solutions for the enterprise.

Virtual IT was also selected as one of only one hundred Microsoft partners to participate in the new pilot Microsoft Online Services Advisor Program for Public Sector. This pilot program is designed to advise and educate State and Local Government, and State Healthcare partners on BPOS and to assist in the business cost/benefit analysis and justification of this solution.

Juliet Silver, CEO of Virtual IT, noted that "we are excited to be a part of this program as we have worked with local governments for over 10 years and pride ourselves on the advisory role we have developed with government clients. This program provides us the resources to educate and advise clients on Cloud Computing as an alternative to standard internally hosted solutions."

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*Virtual IT is an information technology consultancy that applies its **vast domain experience in Energy, Government (Local and Federal)** and other select industry sectors to deliver a wide range of solutions for: Information Technology Strategy and Cyber Security; Project, Program and Portfolio Management; and Microsoft SharePoint®. Our firm focuses on continual and intentional commitment to performance and integrity, a hallmark of Virtual IT since its inception in 2000.*

**For more information, visit our website at [www.virtualitinc.com](http://www.virtualitinc.com) or contact:**

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